



Hayfer Group
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Tell Me Lies



In this business, in order to make a sale go the way it's supposed to and have our clients either make the most money or save the most money out of a sale, we have to be upfront and honest, not just tell you what you want to hear. We have been on listing appointments where we tell the seller what our opinion and strategy is as far as pricing their home and the seller would choose to go with someone else who told them they would list their property at a higher number. Then, more than likely, we would see the listing up and eventually expire off market because it wouldn't sell, or, it would sell, but for a much lower amount because the home had to go through many price reductions in order to get an offer. Check out [this article](#) I found, it also has more insight into what you need to look for when you're looking to hiring an agent.

Should we not tell the truth about what we think a property is worth in order to get the listing? NO! Absolutely not. Even though, a home will only sell for what a buyer is willing to pay for it, not what we say it's worth, we will not mislead anybody in order to get our sign in their yard. You can be sure about that with us. Something as important in life as selling a property needs to be treated with complete respect, and that is what we'll do every time.

Fun Stuff & About Us:

We are proud to be Homes for Heroes Realtors!

Click on the pictures below for more info.



*Check out our latest [Tik Tok video](#) - we do one every Tuesday and post it on our Hayfer Group FB page and Instagram.

*Watch our LIVE show that we do on our [Hayfer Group](#) Facebook page every Thursday Night @ 8. We answer Real Estate questions and other fun stuff.

If you want to see our past episodes of **Ask Bill & Kate Thursday Nights @ 8** you can! It's on our website - <https://hayfergroup.com/ask-bill-and-kate-episodes/>

Ask Bill & Kate Thursday Nights @ 8 Hayfer Group Facebook Live



Destination of the Week:

Curacao

[Atlanta Journal Constitution](#)

[Peachtree City Peachtree City Calendar](#)

[Fayetteville Calendar](#)

[Newnan Calendar](#)

Check them out for your reference or
[Like](#) us on Facebook.



***[LIVE WEBCAM](#)
,
[HERE HERE](#)***

See what's happening LIVE in Curacao

Song of the Week:

Fleetwood Mac - Little Lies

Fleetwood Mac - Little Lies (Official Music Video) |

Fleetwood Mac



Watch on

While we primarily serve the Southwest Metro Atlanta area, our affiliation with Southern Classic Realtors gives us a reach that extends across Georgia and throughout the United States and beyond.



- We are the hardest working REALTORS in Fayette & Coweta Counties.
- We are the BEST choice for your Real Estate Needs! Find out why [here](#).

Come visit us

Market Insights for: Dec 18, 2024



[Peachtree City Market Insights](#)

[Peachtree City Active Listings](#)

[Newnan Market Insights](#)

[Newnan Active Listings](#)



[Senoia Market Insights](#)

[Senoia Active Listings](#)

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[Brooks Market Insights](#)

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below.

Hayfer Group

*Don't wait! Call Bill & Kate.
We'll help with your Real Estate.
678-628-KATE*



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A catalog of our past weekly newsletters can be found on our Facebook feed.